



SAAB

INDUSTRIAL CO-OPERATION PACKAGE

SUPPORTING AN INDIGENOUS INDIA



A MULTIPLIER FOR **INDEPENDENCE AND GROWTH**

Accompanied by a unique industrial co-operation package and a powerful network of global business partners, Saab is not only prepared to deliver the world's most advanced multi-role fighter aircraft. The company also offers an unrivalled technological and knowledge exchange tailored to support India's sovereignty and independence.

In close collaboration with Indian industry, the industrial co-operation package is customized to support the development of a stronger industrial base and real economic growth. It is a partnership of equals that will not only support the development of an indigenous and independent defence, but also be a key component in an independent India.

At Saab, we believe that an investment in the security of your nation should also be an investment in your future. Our offering therefore includes not only the world's most capable and affordable fighter, but also an industrial package that meets every offset requirement, plus a Technology Transfer programme that allows local industry to absorb know-how and state-of-the-art technologies with applications in military, security and civil domains.

With Saab as your partner, you are joining forces with a group of dedicated professionals who are committed to supporting you every step of the way, and are proud to become part of your future.



DEFINING THE FUTURE

As the most technologically advanced fighter aircraft in the world, Gripen IN will meet and surpass India's operational requirements and successfully execute any mission assigned to it. It is a highly agile, multi-role aircraft with superior air-to-air and air-to-ground capabilities. Effective in all roles and providing supercruise capability, strategic reach, net-centric capability, carefree manoeuvring, extensive electronic warfare system and autonomous fighter-to-fighter data link, Gripen IN is a truly capable and powerful force multiplier.

Already in full operational service, Gripen delivers greater flexibility for basing and significantly lower operating costs than any other fighter in its class. Equipped with futuristic warfare technologies developed specifically for India, Gripen IN will stay modern from beginning to end of delivery.

Gripen was the first of the new generation, multi-role combat aircraft to enter service. It has the ability to engage ground and surface naval targets 24 hours a day and in any weather, from traditional air bases, as well as forward operating bases.



BUSINESS MODEL FOR GROWTH

As a Gripen customer nation, India will be part of a unique industrial partnership that is aimed at long term industrial expansion and GDP growth as well as technology and spin-off effects.

Our transfer of technology (ToT) programme will guarantee India full access to all levels of Saab's aeronautical technology through the transfer of unique and highly advanced competencies supporting the development of a self-reliant and world-leading aircraft industry. The formation of direct partnerships between Saab and local industries is a key factor in delivering successful technology transfer.

Saab is now forming a number of strategic partnerships with Indian industries regarding missiles, aircraft technology, C4I and IT. In close co-operation with a leading Indian company, Saab has initiated the setup of a centre of excellence for net-centric warfare that will be a development centre for mission-critical applications and C4I solutions for global opportunities. One of the first jointly addressed activities is the battlefield management system (BMS) proposed for the Indian Army.

For the Gripen project, Saab is building partnerships with local industries, including the establishment of a design centre and investments within areas such as avionics, displays, fuselage, composite and hydraulics.

MEETING OFFSET REQUIREMENTS

The Saab proposal will meet, or even surpass, India's offset requirements in the RFP and is tailor-made to support the nation's ambition of being an independent global player within the defence technology market. By investing in business-driven projects with real strategic and commercial potential, Saab's industrial co-operation programme will accelerate the creation of sustainable long-term growth and development of the national economy. Saab has a keen and unwavering interest in new project ideas and co-operation opportunities in both the commercial and defence markets.

Saab has a proven track record in more than 20 countries and we have always succeeded in meeting our industrial cooperation commitments e.g. in South Africa, Hungary and the Czech Republic.





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